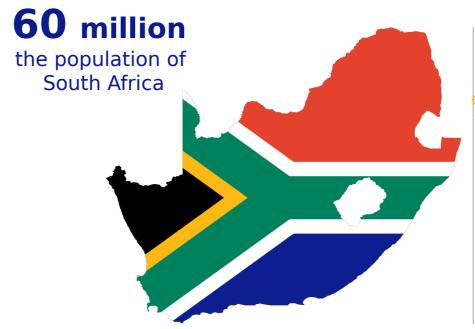




SOUTH AFRICAN CONTEXT



4.6
million
diabetics
84%
of population
dependent on
public health



+4,500

health
establishments in
the public sector

\$1,4 billion
Public Health
Medicine budget

8,5% of GDP spent on health care

8 million
Population living
with HIV

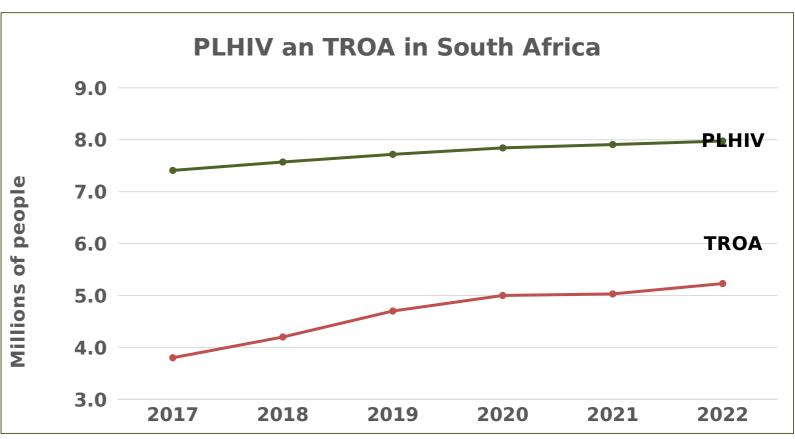
5,59 million patients receiving treatment for HIV



COVID-19 did impact our client (patient) numbers, but we are seeing some recovery in 2022





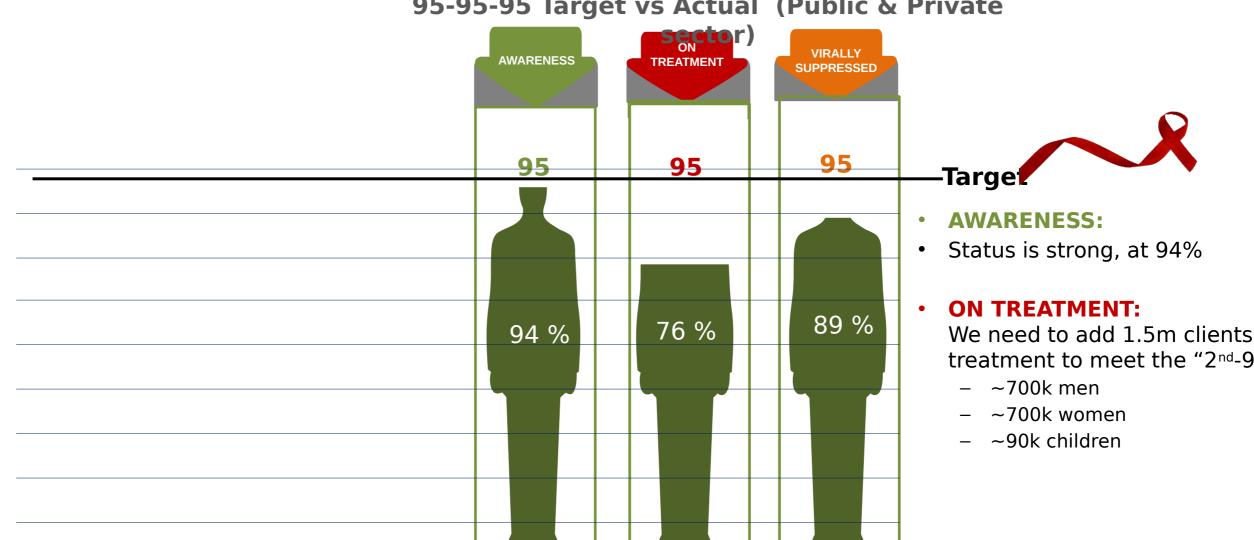


- TROA = Total remaining on ART
- TROA data on graph <u>excludes</u> private sector
- PLHIV from Thembisa 4.5 model

The 95-95-95 target requires significant effort to transition awareness into treatment



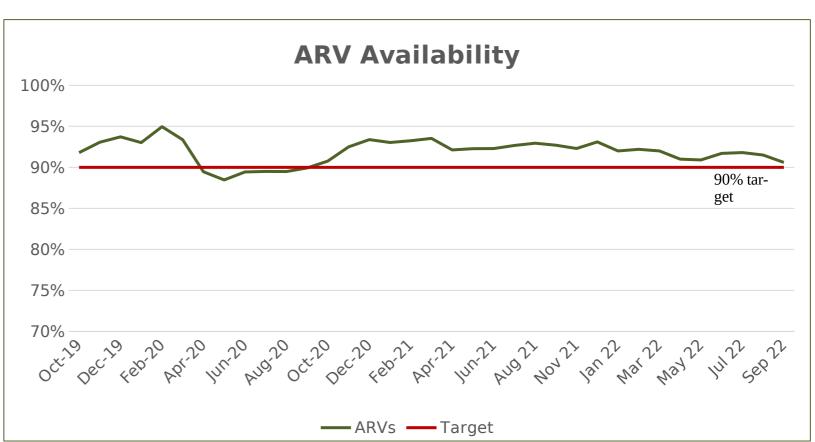
95-95-95 Target vs Actual (Public & Private



ARV availability has been restored at >90%, since COVID-19

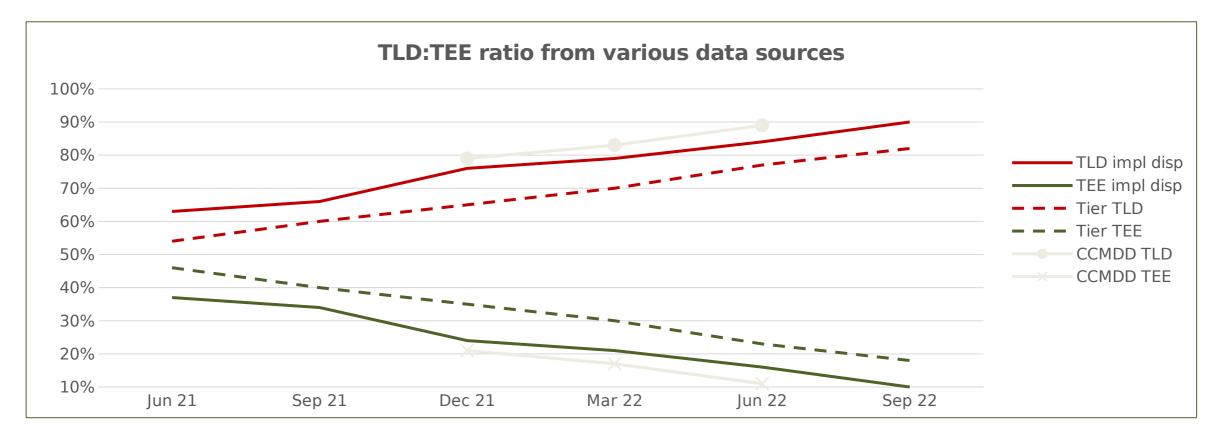






TLD transition is continuing, with all data points indicating good progress over the past year



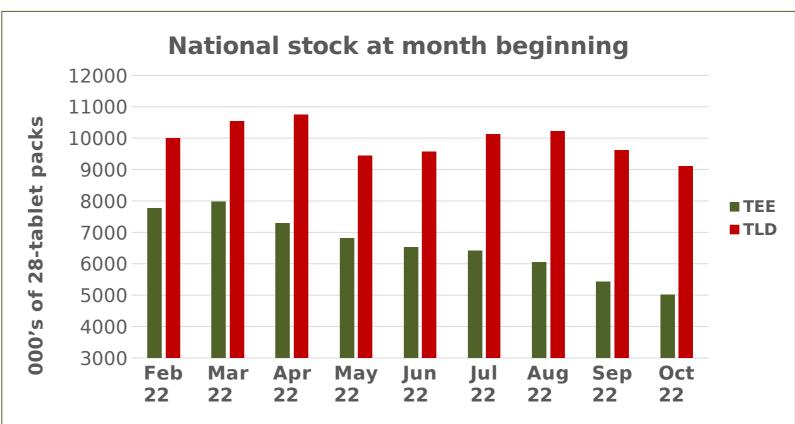


- CCMDD is our chronic medicines distribution that serves ~2m clients on ARV, who receive their medicines by a more convenient distribution channels
- Implied dispensing based on stock movement in provinces and amount supplied from suppliers
- TIER data is facility-level data at patient level

TLD stock remains strong, while TEE is being managed down







- TLD stock at 2-3 months of over, and will be boosted by "buffer stock" deliveries over the coming months
- TEE stock levels are high (~6 months)
- Source: NSC and depot feedback; Includes stock reported at CCMDD service providers, hospitals and facilities

The 2022-25 ARV tender generated significant

price red

Short name	Price at award (ZAR)	Apr'22 pricing (ZAR)	Varianc e
DTG50	27.08	57.29	-52.7%
ABC/3TC 600/300	106.34	166.44	-36.1%
TLD 28s	68.09	99.02	-31.2%
ABC 60	37.62	50.92	-26.1%
ABC 240ml	62.54	83.36	-25.0%
TE	52.45	68.71	-23.7%
TEE 28s	79.54	102.65	-22.5%
AZT/3TC 300/150	79.47	98.28	-19.1%
AZT 100	54.34	66.20	-17.9%
3TC 150	28.84	35.04	-17.7%
EFV 600	39.08	46.89	-16.7%
LPV/r 100/25	66.05	76.60	-13.8%
TDF 300	35.30	39.99	-11.7%



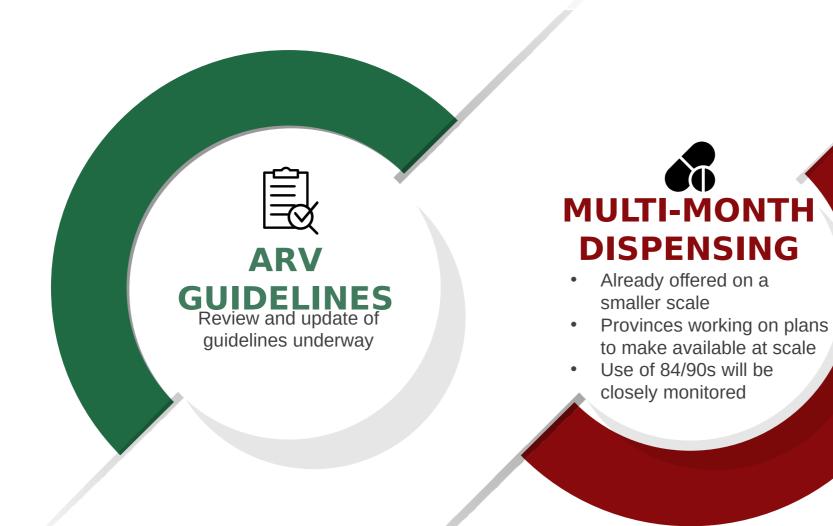




Treat growing patient numbers in a fiscally constrained environment

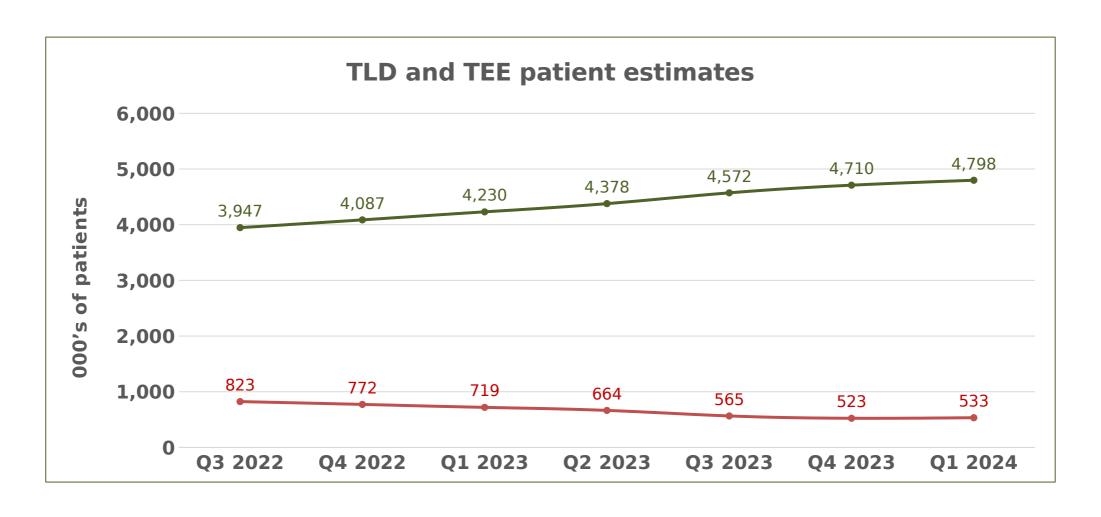
Recent developments





Adults on TLD and TEE



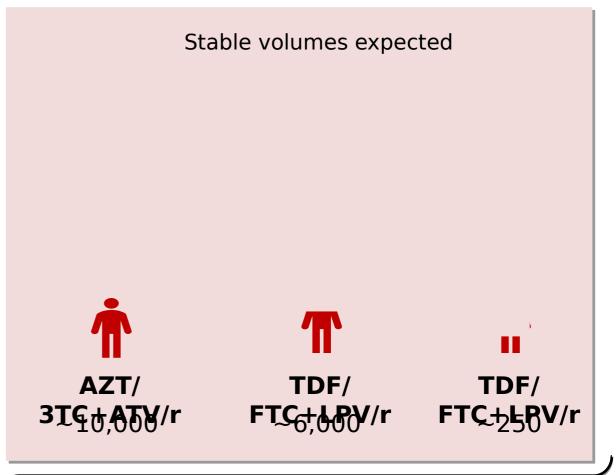


Regimen trend: 2nd line adults



Represents ~10,000

LPV/r volumes expected to reduce, based on clinician adherence to communication from HIV Programme on 2nd line patient transition to DTG 50 AZT/ AZT/ 3.T.S.+.P.T.G 3**T**C76**LPW**/r



- LPV/r and DTG clients numbers based on TIER.Net data for Jun'22 \sim 240,000
- Estimates used for other regimens listed
- Total DTG50 usage across all clients is estimated at 150-200k packs per month, although splits between TB booster, 1st line 2nd line not available

Regimen trend: 1st line children





Expectation that EFV & LPV/r will be replaced by DTG 50







ABC/ 3TC+EFV

ABC/ 3TC+LPV/r ABC/ 3TC+DTG

~36,000

~40,000

~18,000

Stable volumes expected



AZT/ 3TC+NVP

~35,000

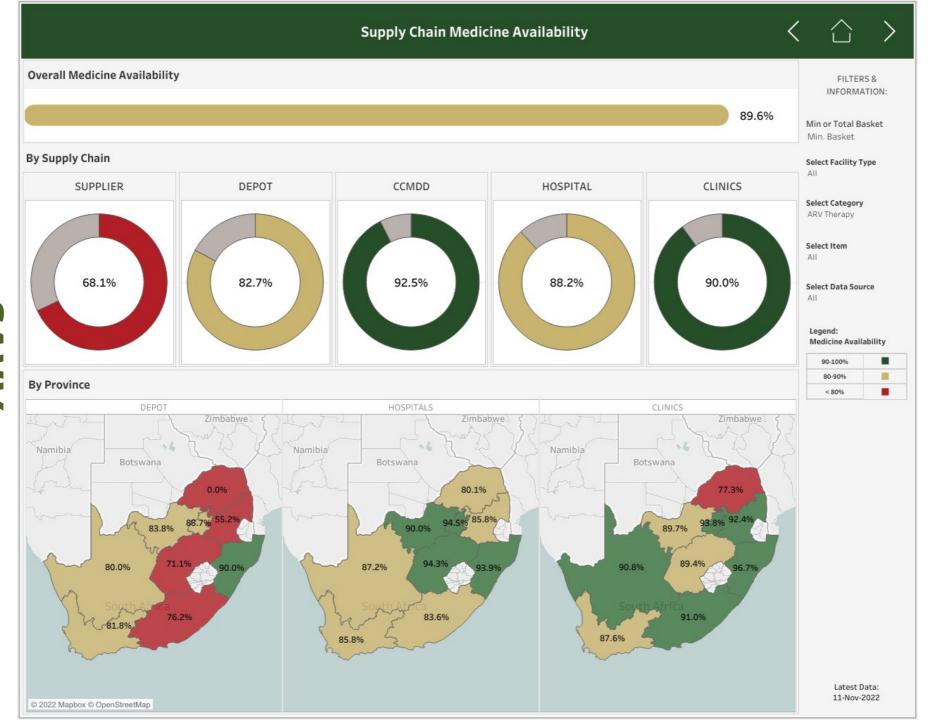
ATV/r
combination
available but not
on contract in
current tender

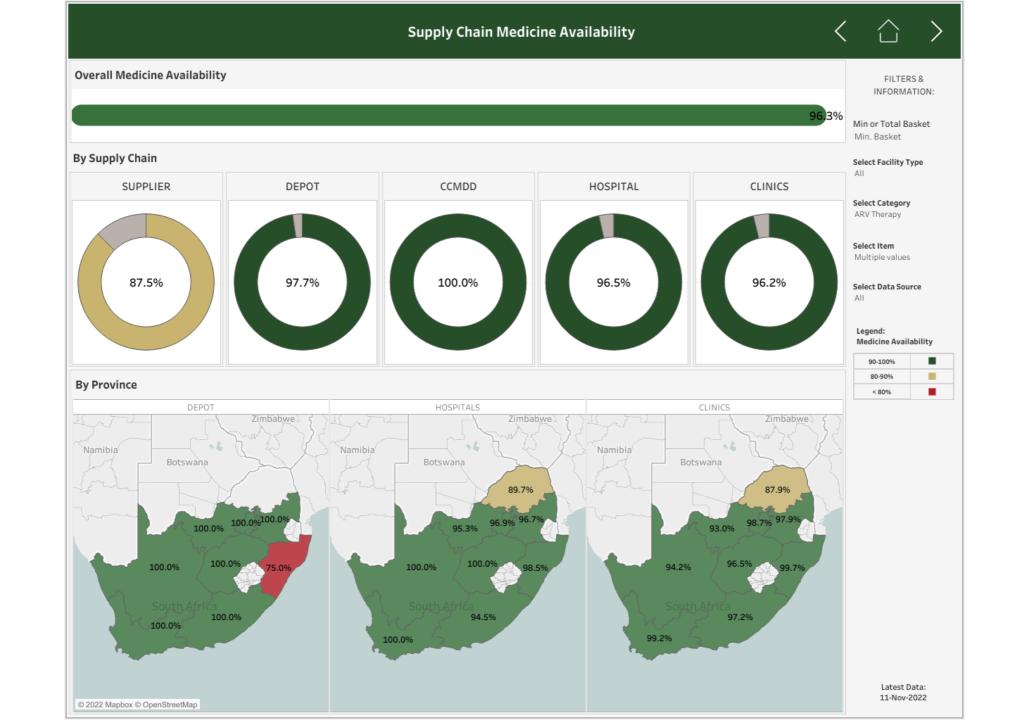


Others
(ABC/3TC+A
TV+r;
TDF+FTC+E
FV;
TDF+390+D
TG)

Supply Chain Medicine Availability Overall Medicine Availability FILTERS & INFORMATION: 86.6% Min or Total Basket Min. Basket By Supply Chain Select Facility Type HOSPITAL CLINICS SUPPLIER DEPOT CCMDD Select Category Select Item 79.3% 78.3% 93.3% 83.8% 88.4% Select Data Source Legend: Medicine Availability 90-100% 80-90% By Province < 80% DEPOT HOSPITALS CLINICS Zimbabwe Zimbabwe Namibia Namibia Namibia Botswana Botswana Botswana 84.2% 87.8% 83.5% 83.0% Latest Data: 11-Nov-2022 © 2022 Mapbox © OpenStreetMap

Medicine Availability: ARVs





Conclusion





- Still room for significant client and ARV medication
 growth in South Africa.
- **Successful tender** creates the ability to serve more clients inside the same budget envelope.
- Accurate information on patient numbers per regimen remains a challenge, but we will work with suppliers to ensure availability.
- Looking forward to stronger relationships and continued innovation for the benefit of our patients



health

Department:
Health
REPUBLIC OF SOUTH AFRICA

Thank you

